



## Selling your Boat

H&DSC

[www.hdsc.org.uk](http://www.hdsc.org.uk)

RYA Affiliated

Established 1927

It is said that;

“The two most happy days in the life of a boatowner are --the day he bought the boat, and the day he sold it!”

### **What your Buyer and the Club Need to Know**

There are few things that the club needs to know and some information the seller needs to pass over to the prospective new owner. It is not the intention of the club to hinder the change of ownership, far from it. However, we all need to abide by certain guidelines so as to stay within the constitution of the club:

When you sell your boat, the buyer needs to be made aware that the purchase infers no acceptance into the club for use of a land berth or Club moorings. It is expected that the new owner, if not already a club member, will remove the boat in a timely manner by road or water. Special accommodations are always made for boats which change hands between club members, but buyers' from away' that need to know how things stand. Members are respectfully reminded not to imply that the boat can remain where it is after the purchase. Any prospective buyer must formulate realistic plans for collection by road or water, and the seller needs to ensure the buyer understands the situation.

It would be polite to let the Yard Master know of your intention to sell. He may know of an interested club member and he will be then be aware that further developments are likely.

### **Insurance**

Any boat on the club property or mooring needs to be covered by a minimum of third-party insurance at all times. To assist a new owner, the seller may choose to keep his policy in force so that it covered for a crane lift and/or while waiting for road transport. Failing that, the new owner must provide insurance cover from the agreed handover date and a copy of the certificate must be sent to the Club Hon Secretary. Without it, the crane driver will refuse to do a lift and the boat will not be able to remain in the yard. In any event, the club Hon Treasurer need to know what arrangements have been made.

### **Use of the Yard**

New owners are generally given the courtesy of a bit of leeway to organise the removal of the boat. However, this process has been abused, boats having remained in the yard for a protracted period while work is carried out. New owners are not entitled to use the club facilities as though they were a member, and any preparation for removal needs to be completed promptly. The club cannot operate in the manner of a commercial boatyard. which may be the expectation of the buyer. While the club is sympathetic to the eventuality that there might be delays, they must be kept informed.

Should the delay in removing the boat stretch into more than a calendar month, the new owner needs to apply for temporary membership. This will be considered on a case-by-case basis and may be refused. A membership fee will apply as will the rental charge for land berth or mooring

The seller may consider covering some of these costs to assist the sale, but again the Treasurer or Secretary needs to know what arrangements you are making.

### **Moorings, Club and Private**

The club may be able to assist with a short-term mooring if one is available. In most cases this will be the sellers mooring. However, the seller is not at liberty to loan the mooring for anything other than a very short and defined period. In all cases the Mooring Master needs to be consulted.

If the boat is placed on a private mooring, the Moorings Master still needs to be informed, and as these moorings are regulated by the Harbour Authority their rules will apply regarding use by anyone other than the mooring owner.



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### Trailers

If the trailer is not sold as part of the deal, the trailer needs to be moved to the holding area outside the yard. Unused trailers are subject to a rental fee for storage. In many cases the trailer will be used for a new boat or sold on to another member. To avoid a build-up of 'dead' trailers about the yard it is the aim of the club to see as many trailers being used as possible. Please inform the Yard Master of your intentions.

### Acquiring a New Boat

If you have bought a new boat, please let the Yard Master know the details if you hope it can be placed in the yard. It is up to the Yard Masters' discretion if the new boat will take up your existing allocated berth. The dimensions and type of boat will determine where it is placed and may it not necessarily go back into your old plot.

The boat must have a minimum of third-party insurance and a copy of the certificate need to be sent to the Hon Treasurer along with the details about the boat and relevant dates.

If the boat is arriving by sea and will be using your club mooring, please inform the Moorings Master. He needs to amend the information he keeps for the Harbour Authority and to make a judgement about the suitability of the mooring for the new craft.

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All the above may seem somewhat onerous, but the aim is to let the buyer know what obligations they have and what expectations the club has, and to give some guidance to the member about who need to be informed. In that way the sale should go through without misunderstandings, or the goodwill of the club being taken advantage of.